

## **How to Start a Property Maintenance Business**

## Checklist

1.	De	cide whether starting a property maintenance business is for you. $\Box$			
	a.	Familiarize yourself with the industry, if needed. $\Box$			
	b.	Evaluate your training and experience. □			
	c.	Consider the risks and disadvantages. $\square$			
2.	De	fine the scope of your business. $\square$			
	a.	Think about your interests and expertise. $\Box$			
	b.	Consider whether you'd like to work alone or in a team. $\Box$			
3.	Ch	oose a business name. $\square$			
	a.	Consider your offerings. $\square$			
	b.	Discard ill-fitting names. □			
	c.	See what your target market thinks of the remaining names. $\Box$			
	d.	Check trademark availability. □			
	e.	Secure a domain name. □			
4.	Form your property maintenance business. □				
	a.	Formulate a business plan. □			
	b.	Choose a legal structure. □			
	c.	Obtain an Employer Identification Number (EIN). □			
	d.	Open a business bank account. □			
	e.	Purchase insurance. □			
	f.	Obtain your licenses and permits. □			

5.	Outline your funding requirements. □				
	a.	Calculate vehicle and related expenses. $\Box$			
	b.	Consider location-related costs. $\square$			
	c.	Determine the cost of supplies. $\square$			
6.	Obtain funding. □				
	a.	Ask family and friends. $\square$			
	b.	Try crowdfunding. □			
	c.	Search for angel investors			
	d.	Apply for an SBA and/or conventional bank loan			
	e.	Use a business credit card			
7.	Select and set up your location. □				
	a.	Find the perfect location. $\square$			
	b.	Purchase your equipment and tools. $\Box$			
	c.	Observe all pertinent storage regulations. $\Box$			
	d.	Remain guided by safety considerations. $\square$			
	e.	Keep your space well-organized			
8.	Hire staff, if needed. □				
	a.	Determine how many employees you need. $\Box$			
	b.	Advertise your vacancies. $\square$			
	c.	Review candidates' resumes. □			
	d.	Schedule interviews. □			
	e.	Appoint the best candidate(s). $\square$			
9.	Market your business. □				
	a.	Create and display your logo strategically. $\square$			
	b.	Create some leaflets. $\square$			
	c.	Distribute your leaflets. $\square$			
	Ч	Build and maintain an undated website □			



	e.	Harness social media. $\square$						
	f.	Forge strategic partnerships. □						
	g.	Use local SEO. □						
		i.	Register for Google My Business. □					
		ii.	Create a Yelp Business Page. □					
		iii.	Urge clients to post reviews of your work. $\Box$					
		iv.	Employ additional techniques and/or appoint an agency. $\Box$					
10. Market your business. □								
	h.	Create and display your logo strategically. $\square$						
	i.	Create some leaflets. □						
	j.	Distribute your leaflets. □						
	k.	Build and maintain an updated website. □						